



PS ENERGY GROUP

## **SINGLE-SOURCE, TRUSTED PARTNER FOR ALL YOUR ENERGY NEEDS**

PS Energy Group is a specialist in developing and implementing custom-designed fueling solutions in the fleet and facility management space — solutions that improve processes and maximize savings for our clients, during typical operations and extreme emergencies.

With over 35 years of experience, we have developed long-term relationships with hundreds of fuel vendors nationwide, to provide a robust solution to our clients.

By working closely with our clientele on operational needs, cost reduction, and both online and field deliverables, we have developed a high level of trust with a diverse base of customers. We specialize in modeling and implementing our clienteles' custom-designed solutions, and we recognize and respect the uniqueness of the needs of each client.

We supply and manage a broad range of energy products for utility, industry, and government customers across North America. The company was founded in 1986 by Livia Whisenhunt and is headquartered in Atlanta, Georgia.


Our expertise in fuel management, emergency fueling, and asset management allows us to keep fleets running cost-effectively and organizations functioning at peak capacity by providing solutions to overcome challenges while ensuring profitability and uninterrupted operations.



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**Awarded the “Administrator’s Award for Excellence” by the U.S. Small Business Administration for five consecutive years.**



**Named Lockheed Martin Aeronautical Systems’ “Subcontractor of the Year” for two consecutive years.**



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“Using a one-card program from PS Energy Group makes it easy to fulfill all your fleet fuel and maintenance needs with maximum control and flexibility.”

—AT&T



## **Fuel Management Programs That Save You Time and Money**

PS Energy's comprehensive and customizable fuel management programs are designed to assist utility and government customers in day-to-day tasks such as controlling energy costs, simplifying accounting, and improving overall efficiency. We provide bulk, mobile, and emergency fueling in addition to green fuels, unattended fuel outlets, and a customizable retail fuel card program to help customers control and manage their fleet retail purchases.

### **Bulk Fuel**

PS Energy is one of the largest managers of customer-owned bulk fuel sites in the United States. We utilize automated equipment and information systems to help customers streamline operations and control the costs associated with bulk fuel purchasing, inventory management, and fuel usage.

### **Mobile Fueling**

Mobile fueling is an option that offers cost-effective and reliable on-site mobile fuel delivery for vehicles and equipment. By consolidating mobile fuel transactions with other transactional data, customers can track and manage their fuel inventory more efficiently and to the asset area.

## Emergency Fueling Services that Keep Customers Up and Running

When a disaster strikes and conventional fuel is not available or is ineffective, PS Energy's emergency fueling services keep your operations running with reliable fueling, whenever and wherever it is needed.

With over 30 years experience, PS Energy is a pioneer in the emergency fueling arena. We have access to existing pipeline terminals and an extensive resource network that provides reliable emergency equipment and fueling specialists who are on the job quickly, minimizing the business risks associated with disrupted fuel supplies and downtime.

We offer three flexible service options that can be customized to meet your specific needs and ensure your business is operational in any emergency.

- **Dedicated Full Service** – Custom equipment built to your specifications along with priority access to resources
- **Priority Service** – Preferred access to resources after a natural disaster
- **Call On-Demand Service** – Access to our resources on a “best efforts” basis



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**“They react quickly when the need arises to have equipment on site to meet the needs of our restoration efforts.”**

**—AT&T**

**“The restoration effort following a disaster of this magnitude [Hurricane Sandy] required unprecedented resources. When we called on you to provide much needed supplies, you answered with exceptional speed.”**

**—CON EDISON**





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**We diligently monitor the market conditions and make sure our customers are informed early about any changing regulatory positions, transportation or commodity pricing opportunities or issues.**



## Reliable and Competitively Priced Natural Gas Supply to Meet Your Budget and Needs

Whether you are a commercial or industrial customer isolated from interstate or intrastate pipelines or a municipality that wants to attract new companies to create jobs and strengthen communities, PS Energy can provide the natural gas supply and distribution system you need.

As your partner, we work with you to evaluate connectivity options and analyze the viability of running natural gas to your location when you have exhausted traditional means. We will explore alternatives, such as LNG satellite plants, to bring natural gas to your locations. In addition, we monitor market conditions and notify you immediately if changing regulatory positions or transportation/commodity pricing opportunities arise.

Our decades of experience in pipeline construction and management, paired with our long-term relationships with producers and suppliers, ensure that you receive dependable, competitive supply options that result in a safe and reliable distribution system that meets your specifications and budget.

**“By expanding the availability of compressed natural gas at our fueling stations, we encourage individuals and fleets to reduce their petroleum consumption and impact on the environment by switching to cleaner, alternative fuels.”**

**—Livia Whisenhunt, President, CEO and Founder, PS Energy Group**

## Renewable Fuels that Green Your Fleet and Bottom Line

To meet the growing demand for clean energy, fuel efficiency, and lower-cost fuel, PS Energy offers a wide range of fueling options. These include renewable fuel products for commercial fleets, public utilities, and government agencies, at both retail and on-site fueling locations.

With budgets under constant pressure and fuel a top operating expense, renewable fuels are a cost-effective solution. Your company can maximize fuel efficiency as well as lower your fuel and maintenance costs while reducing greenhouse gases that harm the environment.

Whatever your fuel needs, our team is committed to working with you to deliver the results you are looking for. Our renewable fuels portfolio includes:

- Compressed Natural Gas (CNG)
- Liquefied Petroleum Gas (LPG)
- Ethanol
- Propane
- Biodiesel
- Renewable DSL



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According to the U.S. Department of Energy, studies have estimated that ethanol and other biofuels could replace 30 percent or more of U.S. gasoline demand by 2030. PS Energy Group is committed to be at the forefront of supplying the growing need for alternative fuels.





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With EVs there are no diesel or gasoline fumes,  
and the ride is typically smooth and quiet.

## The Power of Electrifying Your Fleet

PS Energy can provide everything needed for a seamless transition for fleets that are looking to add electric vehicles (EVs) or convert to an all-electric fleet.

While beneficial to the environment, EVs are also beneficial to the bottom line and provide numerous advantages. These include:

- Reduced fuel and maintenance costs
- Less downtime with no trips to the gas station
- Longer vehicle life since vehicles are mechanically simpler
- Higher levels of driver satisfaction and retention

Plus, with EVs there are no diesel or gasoline fumes, and the ride is typically smooth and quiet.

Charging electric fleet vehicles can be challenging. As your one-stop source for electrifying your fleet, we make it easy. We supply energy and charging stations, project management, installation, and 24/7 ongoing support and maintenance. Our team handles the entire process, taking the burden off your shoulders and ensuring maximum uptime for your vehicles.

## **As a Certified Electricity Marketer We Bring You Better Options**

At PS Energy, we are all about the avid pursuit of new opportunities. Seeking opportunities placed us at the forefront of natural gas deregulation and led us to become one of the first marketers to receive market-based authority from the Federal Energy Regulatory Commission (FERC). As a certified marketer of electricity, we have options to expand our diversified energy services to meet all your energy needs and requirements.

## **Harnessing Emerging Technologies to Meet Growing Energy Demands**

Just as we avidly pursue new opportunities, PS Energy always looks for dependable, environmentally friendly energy sources to satisfy the ever-increasing global demand. As advanced technologies emerge and open up new opportunities, we will continuously explore how to leverage these new technologies to produce reliable, safe, and cost-effective energy solutions for utility, retail, and government applications.



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**Recipient of the Trailblazer Award from  
the Greater Women's Business Council**





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**Recognized by the United States  
Hispanic Chamber of Commerce as one  
of the Nation's Top Ten Latina-owned  
businesses.**

**etrac<sup>®</sup>**


a division of PS Energy Group

# Anytime, Anywhere Management of Your Fixed and Mobile Assets

If you need greater control over managing and monitoring your fixed and mobile assets, including your vehicles, workforce, and fuel tanks, it is as simple as a few keystrokes with PS Energy's **etrac**® solution.

**etrac**® is a fully integrated, wireless solution that utilizes a broad range of communication and hardware technologies to provide real-time data that can help you reduce costs, improve fleet operations, and better serve your customers.

- **etrac-AVL™ (Automated Vehicle Location)** provides precise and reliable real-time GPS vehicle tracking that gives you visibility into all aspects of your fleet operations. Web-based and wireless, you can track a single vehicle or groups of vehicles as frequently as every three minutes. It gives you the data needed to improve driver safety and productivity, reduce costs, streamline routine and overall operations.
- **etrac-TS™ (Telematics Solution)** combines the tracking advantages of **etrac-AVL™** and the information gathering technologies of telematics. By using sensors and engine diagnostics, **etrac-TS™** provides data that helps you identify cost-effective solutions to improve fleet efficiency and driver safety, cut maintenance and fuel costs, and lower harmful greenhouse gas emissions.
- **etrac-TM™ (Tank Monitoring)** gives you 24/7 access to our web portal, allowing you to monitor your aboveground fuel storage tanks online, while eliminating the safety risks and the time spent on a manual tank inspection. Suitable for tank farms, remote locations, and tank heights up to 50 feet, **etrac-TM™** provides real-time data on your fuel inventory. You can eliminate run-outs, schedule deliveries efficiently, track fuel usage, detect tank leaks or theft, and ensure EPA compliance.



## **Turnkey and Comprehensive Single Tank Infrastructure Solutions for County Governments**

For county governments considering a centralized fueling facility to eliminate issues associated with using multiple underground tanks, PS Energy can assist in building municipal pump facilities from conception to completion, to managing the operation.

We work with you to identify your specific requirements and we are involved in building , operating, and maintaining your facility. We also assist in fuel inventory maintenance and billing by invoicing the individual agencies that use the facility. This results in simplified accounting on your end.

Compared to utilizing multiple tanks, having a single tank location within the county provides tighter security, allows for stricter controls, and facilitates more accurate fuel invoices. With 24/7/365 access and fast fill-ups with consistently high-quality products, drivers are quickly back on the job with reliably fueled vehicles.



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**Recipient of the Chairman Award,  
presented by the Latin American Chamber  
of Commerce of Georgia, for continued  
support of the Latin American community.**





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**Solar is a cost-effective  
alternative to traditional energy  
sources and a hedge against rising  
energy prices.**

## Simplified Access to Solar Power

For commercial facilities with a large footprint such as data centers, business parks, distribution centers, and warehouses considering moving to solar energy, PS Energy can provide the power and everything else your property will need for a smooth transition from start to finish.

Solar is a cost-effective alternative to traditional energy sources and a hedge against rising energy prices. It is an intelligent investment that locks in energy prices, helping you to reduce operational expenses, cut energy costs, improve cash flow, increase your property value, and simplify budgeting and planning for the future. In addition, solar promotes your commitment to helping the environment, which is a plus for business and the community.

We provide a complete service process while always keeping you in the loop. After a consultation regarding your power needs and a site visit to conduct a solar assessment of your property, our team of experienced solar installers and certified electricians manages the entire setup—from design to equipment to permitting to interconnection.

Once your installation is complete, we continuously monitor and manage your system to make sure it's performing as designed, so you receive optimal energy output and the business benefits that solar provides.



## Solutions to Keep Airport Facilities Running Smoothly

PS Energy's ground fueling experience and expertise makes us a trusted partner to airport facilities nationwide. We provide solutions, inventory management, and monitoring technology to keep airport operations running at peak efficiency and productivity.

Our customizable solutions and web-based **etrac**® tank monitoring technology give you the ability to analyze your ground vehicles' and facilities' fuel usage and become more agile in creating cost controls.

As one of the largest managers of customer-owned bulk fuel sites in the United States, we provide an extensive nationwide network of efficient carriers, flexible delivery, and 24/7/365 service, eliminating challenges in the procurement process and the risk of fuel run-outs.



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**To keep airport facilities running smoothly, efficiently, and safely, ground support crew and ground support equipment, need to be firing on all cylinders 24/7/365.**





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**Honored with the “Supplier  
STAR Award” by We Energies for  
excellence in cost control and fuel  
inventory management services.**



## **Strategies and Solutions That Put You in Control of Your Fuel Costs**

While you can't control unpredictable events such as extreme weather and refinery shutdowns that can cause fuel prices to spike and potentially damage your bottom line, you can prepare in advance to protect your business. PS Energy's risk management solutions can help you protect your bottom line by ensuring your exposure to fuel price volatility is minimized.

By leveraging our risk management solutions, you can reduce the effect of fuel price volatility on your balance sheet, budget fuel costs more accurately, manage energy requirements as an asset, and eliminate speculative purchasing strategies.

Our risk management specialists conduct a thorough evaluation of the effect of fuel prices on your business. Using our expertise and extensive risk management resources, we develop a customized solution that's tailored to your current needs, as well as monitor, evaluate, and make adjustments as your needs change.



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Providing energy products and fuel management  
services to industry and government for  
production and transportation.